Ian Kilgore 4/07/2018

My business is a data recovery business and for this business I can retrieve files and recover deleted files from a password protected windows computer. I also can recover as much readable data from a damaged hard drive. I can also retrieve data from data CDs and any DVD.

I'll do the business for anyone, but the business targets clients who have retained attorneys for their legal matters. It's mobile in that I can meet people at the attorney’s office for audited data recovery or in situations where just the recovery is important, then it can be brought to my office.

Data recovery is a very hardware intensive business, meaning I have to have a full computer, or more, for every data recovery job. It is also a time intensive business, if I am recovering data from a damaged hard drive, depending on the extent of the damage, it can take weeks, or even months to get the data back.

There is not a lot of competition near me for what I intend to do specifically, which is to provide people with copies of their own household data. There are three companies that do some similar work and who would be competition but are less targeted.

Alpha network systems

"Alpha Network Systems provides IT Management & Consulting services to local, regional and national client accounts. We are a Colorado company whose foundation grew out of providing IT consulting services for 15 years within an MEP consulting firm on some of the largest building projects in the US including – The Venetian Hotel, MGM Grand and The Luxor Hotel & Casino as well as many other nationally recognizable projects. Along the way, Alpha Network Systems was formed and its clients diversified into many other sectors of the economy. Alpha Network Systems is well versed in supporting all aspects of construction, architectural, engineering, law, financial/accounting, medical, oil industry services, educational, government, interior design firms and manufacturing environments."

My business is different in that customers can come to me if they just want to get as much readable data from the drive as possible and not worry about opening it up, and the same goes with data CDs and any DVD.